



Outline

- Current Expense Revenues & Expenditures
- County-Wide Revenues & Expenditures
- Comparison of County and Current Expense Revenue Sources
- Focus on... Information Technology

Revenues & Expenditures – Current Expense



3

CE Revenue by Dept (excluding cash)

Department	Budget	Revs thru 3Q16	% Rcvd
General	11,873,298	8,133,888	68.51%
County Administration	2,300	4,729	205.62%
Assessor	950	1,011	106.44%
Auditor	253,131	203,862	80.54%
Facilities	136,400	101,553	74.45%
Clerk	116,878	83,477	71.42%
County Council	0	0	-
Dispatch / E911	744,154	619,827	83.29%
Community Development	1,230,250	1,105,718	89.88%
County Agent	0	0	-
District Court/Probation	243,925	179,713	73.68%

4

CE Revenue by Dept (excluding cash)

Department	Budget	Revs thru 3Q16	% Rcvd
Election Reserve	127,000	155,685	122.59%
General Administration	120,872	99,887	82.64%
Health & Community Services	431,664	343,940	79.68%
Jail	15,800	6,502	41.15%
Juvenile Court	32,908	17,000	51.66%
Law Library	0	0	-
Operating Transfers	0	0	-
Prosecuting Attorney/Coroner	90,730	71,223	78.50%
Sheriff	523,619	429,401	82.01%
Superior Court	6,700	4,110	61.34%
Treasurer	704,650	593,493	84.23%
County Current - General	16,655,229	12,155,019	72.98%

5

CE Revenue by Type

Revenue Type	Budget	Revs thru 3Q16	% Rcvd	Projection for Year-End
Cash	847,745	0	0.00%	
<i>General Property Taxes</i>	<i>6,437,784</i>	<i>4,040,281</i>	<i>62.76%</i>	<i>2% above budget</i>
<i>Retail Sales & Use Taxes</i>	<i>5,603,057</i>	<i>4,219,989</i>	<i>75.32%</i>	<i>6% above budget</i>
<i>Excise Taxes</i>	<i>17,971</i>	<i>11,271</i>	<i>62.72%</i>	<i>10% below budget</i>
Taxes	12,058,812	8,271,541	68.59%	
Licenses and Permits	1,172,300	1,079,825	92.11%	15% above budget
Intergovernmental Rev	838,361	749,431	89.39%	at budget
Charges for Goods/Srvcs	1,739,548	1,308,277	75.21%	5% above budget
Fines and Forfeits	268,113	238,084	88.80%	25% above budget
Miscellaneous Revenues	433,701	366,551	84.52%	20% above budget
Other Financing Sources	144,394	141,310	97.86%	at budget
Grand Total	17,502,974	12,155,019	69.45%	
Grand Total excl. cash	16,655,229	12,155,019	72.98%	1.5% above budget

6

CE Exps by Dept (excluding cash)

Department	Budget	Exps thru 3Q16	% Used
County Administration	638,711	409,934	64.18%
Assessor	1,058,709	733,937	69.32%
Auditor	873,283	627,255	71.83%
Board of Equalization	7,406	2,296	31.00%
Facilities	721,020	531,092	73.66%
Civil Service	19,602	11,935	60.89%
Clerk	367,940	274,006	74.47%
County Council	538,363	403,942	75.03%
Dispatch / E911	1,187,763	867,689	73.05%
Community Development	1,902,125	1,236,274	64.99%
County Agent	210,118	145,413	69.21%
District Court/Probation	703,074	524,017	74.53%

7

CE Exps by Dept (excluding cash)

Department	Budget	Exps thru 3Q16	% Used
Election Reserve	334,474	261,807	78.27%
General Administration	1,080,992	918,640	84.98%
Health & Community Services	1,678,371	1,111,129	66.20%
Jail	400,595	308,935	77.12%
Juvenile Court	445,570	298,777	67.05%
Law Library	24,302	17,280	71.10%
Operating Transfers	611,271	494,153	80.84%
Prosecuting Attorney/Coroner	1,158,372	838,895	72.42%
Sheriff	2,864,403	2,122,634	74.10%
Superior Court	229,972	175,527	76.33%
Treasurer	446,538	302,825	67.82%
County Current – General	17,502,974	12,618,391	72.09%

8

CE Exps by Object Code (excl cash)

Object Code	Expenditure Type	Budget	% of Total	Exps thru 3Q16	% Used
00	Transfers	1,211,270	6.92%	966,117	79.76%
10	Salaries and Wages	9,114,037	52.07%	6,648,401	72.95%
20	Personnel Benefits	3,595,381	20.54%	2,490,947	69.28%
30	Supplies	286,140	1.63%	221,440	77.39%
40	Charges for Services	3,077,646	17.58%	2,141,035	69.57%
50	Intergovernmental	151,000	0.86%	92,914	61.53%
60	Capital Outlays	45,000	0.26%	47,499	105.55%
80	Debt Service: Interest	22,500	0.13%	10,038	44.61%
County Current - General		17,502,974	100.00%	12,618,391	72.09%

9

Revenues & Expenditures – County



10

Grants Revenue by Dept (excluding cash)

Department	Budget	Revs thru 3Q16	% Rcvd
Natural Resource Grants	787,985	434,388	55.13%
Health & Comm'ty Srvc Grants	1,915,538	1,476,101	77.06%
Juvenile Court Grants	93,128	46,550	49.98%
Emergency Management Grants	46,014	37,445	81.38%
Prosecutor Grants	272,931	140,819	51.60%
Sheriff Grants	241,150	137,681	57.09%
Current Expense Grants	3,356,746	2,272,984	67.71%

11

Grants Exps by Dept (excluding cash)

Department	Budget	Revs thru 3Q16	% Rcvd
Natural Resource Grants	790,774	467,219	59.08%
Health & Community Srvc Grts	1,844,927	1,383,777	75.00%
Juvenile Court Grants	106,050	63,446	59.83%
Emergency Management Grants*	46,014	41,343	89.85%
Prosecutor Grants	272,931	185,452	67.95%
Sheriff Grants	242,533	192,711	79.46%
Current Expense Grants	3,303,229	2,333,949	70.66%

*Emergency Management Grants is at 117% through October.
Emergency Management Fund is at 87%.

12

Revenues by Fund (excluding cash)

Fund #	Fund Name	Budget	Revs thru 3Q16	% Rcvd
0003	Budget Stabilization Fund	180,500	182,863	101.31%
0004	Veterans' Assistance Fund	77,153	77,172	100.02%
0005	Insurance Cumulative Reserve	80,150	80,368	100.27%
0007	Emergency Management	107,455	90,207	83.95%
1021	SJC Conservation Area Fund ¹	4,096,887	2,602,296	63.52%
1031	Land Bank Stewardship & Mgt ²	1,171,188	494,263	42.20%
1041	SJC Noxious Weed Control	170,000	107,974	63.51%
1091	San Juan County Parks ³	2,001,094	1,325,238	66.23%
1101	Treasurer's Operation & Maint	21,100	8,679	41.13%
1111	Dog License	18,900	15,977	84.53%

¹ REET at 85%; grants, property tax, sale of land dragging down the percent

² Transfers in, grants, external support low

³ Capital funds are coming in slowly

13

Revenues by Fund (excluding cash)

Fund #	Fund Name	Budget	Revs thru 3Q16	% Rcvd
1121	County Roads	10,853,606	5,962,564	54.94%
1221	Lodging Tax Fund	1,400,000	903,252	64.52%
1241	Eastsound Parking Fund	10,000	0	0.00%
1251	Auditor Document Preservation	57,380	57,145	99.59%
1271	Crime Victims	8,720	4,145	47.53%
1281	Mental Health Tax Fund	430,000	359,162	83.53%
1691	Orcas Senior Services Building	87,000	51,411	59.09%
1921	Septic & Housing Loans	305,425	129,197	42.30%
1951	Public Facilities Improvement	420,800	327,216	77.76%
1961	Affordable Housing Fund	136,140	125,346	92.07%

14

Revenues by Fund (excluding cash)

Fund #	Fund Name	Budget	Revs thru 3Q16	% Rcvd
1971	Criminal Justice Receiving Fund	197,720	148,617	75.17%
2001	Bond Redemption Fund	1,817,168	227,156	12.50%
3061	Capital Improvement Fund	1,974,018	1,799,427	91.16%
4011	Solid Waste Fund	273,500	221,780	81.09%
4017	Solid Waste Projects Fund	176,500	170,205	96.43%
4151	Stormwater Utility Fund	504,500	505,410	100.18%
4157	Stormwater Utility Capital	607,885	44,695	7.35%
5011	Equipment Rental & Revolving	2,047,138	658,593	32.17%
5021	Information Technology	1,208,004	909,793	75.31%
	Grand Total All Funds	50,451,906	32,018,156	63.46%

15

County Revenue by Type

Revenue Type	Budget	Revs thru 3Q16	% Rcvd	Projection for Year-End
Cash	16,005,830	0	0.00%	
<i>General Property Taxes</i>	<i>10,594,364</i>	<i>6,624,991</i>	<i>62.53%</i>	<i>1-2% above budget</i>
<i>Retail Sales & Use Taxes</i>	<i>7,853,057</i>	<i>5,806,490</i>	<i>73.94%</i>	<i>7% above budget</i>
<i>Excise Taxes</i>	<i>28,131</i>	<i>18,549</i>	<i>65.94%</i>	<i>3% below budget</i>
<i>Other Taxes</i>	<i>3,882,500</i>	<i>3,423,768</i>	<i>88.18%</i>	<i>20% above budget</i>
Taxes	22,358,052	15,873,798	71.00%	
Licenses and Permits	1,252,200	1,150,836	91.91%	15% above budget
Intergovernmental Rev	11,799,891	6,682,062	56.63%	74% of budget
Charges for Goods/Srvcs	4,246,037	2,948,901	69.45%	At or below budget
Fines and Forfeits	271,583	239,539	88.20%	25% above budget
Miscellaneous Revenues	3,337,392	1,799,313	53.91%	25% below budget
Capital Contributions	16,000	13,983	87.39%	This is it
Nonrevenues	120,000	83,376	69.48%	At or above budget
Other Financing Sources	7,050,751	3,226,347	45.76%	At or above budget
Grand Total	66,457,736	32,018,156	48.18%	
Grand Total excl. cash	50,451,906	32,018,156	63.46%	95% of budget

16

Expends by Fund (excluding cash)

Fund #	Fund Name	Budget	Exps thru 3Q16	% Used
0004	Veterans' Assistance Fund	85,000	27,262	32.07%
0005	Insurance Cumulative Reserve	295,477	192,797	65.25%
0007	Emergency Management	110,741	80,353	72.56%
1021	SJC Conservation Area Fund	4,099,958	2,248,299	54.84%
1031	Land Bank Stewardship & Mgt	853,089	562,344	65.92%
1041	SJC Noxious Weed Control	179,951	79,747	44.32%
1091	San Juan County Parks	2,152,056	1,323,511	61.50%
1101	Treasurer's Operation & Maint	23,128	6,606	28.56%
1111	Dog License	19,469	15,158	77.86%

17

Expends by Fund (excluding cash)

Fund #	Fund Name	Budget	Exps thru 3Q16	% Used
1121	County Roads	12,033,361	5,833,520	48.50%
1221	Lodging Tax Fund	1,036,145	751,630	72.54%
1251	Auditor Document Preservation	65,475	47,844	73.07%
1271	Crime Victims	14,000	0	0.00%
1281	Mental Health Tax Fund	674,423	328,753	48.75%
1691	Orcas Senior Services Building	63,180	31,276	49.50%
1921	Septic Housing & Loans	214,800	18,841	8.77%
1951	Public Facilities Improvement	998,578	426,088	42.67%
1961	Affordable Housing Fund	160,592	113,802	70.86%

18

Expends by Fund (excluding cash)

Fund #	Fund Name	Budget	Exps thru 3Q16	% Used
1971	Criminal Justice Receiving Fund	175,000	175,000	0.00%
2001	Bond Redemption Fund	1,817,168	225,891	12.43%
3061	Capital Improvement Fund	2,573,175	926,471	36.00%
4011	Solid Waste Fund	312,732	220,643	69.66%
4017	Solid Waste Projects Fund	209,050	116,874	55.91%
4151	Stormwater Utility Fund	560,102	244,581	43.67%
4157	Stormwater Utility Capital	849,607	0	0.00%
5011	Equipment Rental & Revolving	2,529,124	1,237,037	48.91%
5021	Information Technology	1,230,775	862,548	70.08%
Grand Total All Funds		54,146,359	31,051,534	57.35%

19

County Exps by Object Code (excl cash)

Object Code	Expenditure Type	Budget	% of Total	Exps thru 3Q16	% Used
00	Cash and Transfers	7,212,771	13.32%	3,144,066	43.59%
10	Salaries and Wages	15,027,282	27.75%	11,277,616	75.05%
20	Personnel Benefits	6,675,490	12.33%	4,526,704	67.81%
30	Supplies	2,438,176	4.50%	1,832,503	75.16%
40	Charges for Services	12,300,964	22.72%	6,986,935	56.80%
50	Intergovernmental	746,156	1.38%	426,756	57.19%
60	Capital Outlays	7,752,201	14.32%	2,592,602	33.44%
70	Debt Service: Princ	1,527,755	2.82%	13,623	0.89%
80	Debt Service: Int	465,564	0.86%	235,727	50.63%
90	Interfund Payments	0	0.00%	15,000	-
Grand Total		54,146,359	100.00%	31,051,534	100.00%

20

Public Works Wages thru 3Q16

Object Code	Fund	Expenditure Type	Budget	Exps thru 3Q16	% Used
10	Roads	Salaries and Wages	2,135,000	1,798,697	84.25%
20	Roads	Personnel Benefits	1,310,984	733,891	55.98%
10	Solid Waste	Salaries and Wages	108,674	94,320	86.79%
20	Solid Waste	Personnel Benefits	67,378	23,071	34.24%
10	SW Capital	Salaries and Wages	4,000	6,686	167.14%
20	SW Capital	Personnel Benefits	2,480	2,634	106.20%
10	Stormwater	Salaries and Wages	194,250	132,354	68.14%
20	Stormwater	Personnel Benefits	119,350	51,153	42.86%
10	ST Capital	Salaries and Wages	25,375	0	0.00%
20	ST Capital	Personnel Benefits	15,732	0	0.00%
10	ER&R	ER&R	345,081	305,620	88.56%
20	ER&R	ER&R	254,727	136,497	53.59%
Grand Total			4,583,031	3,284,923	71.68%

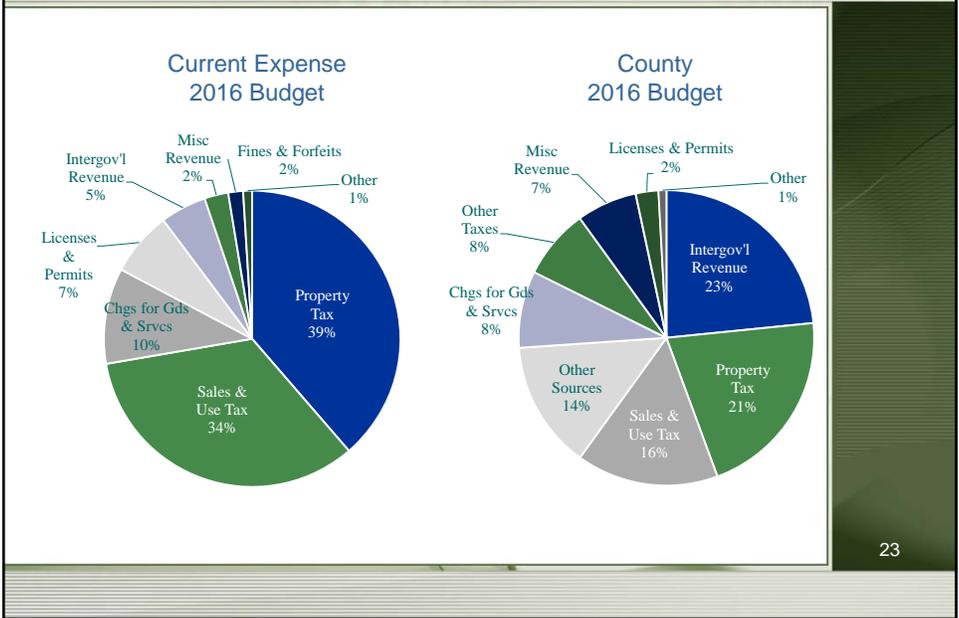
21

Compare CE and County Revenues Sources



22

Sources of Revenue, County vs CE



23

Focus on...
Information Technology



24

IT is an Internal Service Fund

- Information Technology (IT) provides IS and GIS services
 - IS (Information Services) includes computers, copiers, printers, website, phones (including cell phones)
 - GIS (Geographic Information System) provides mapping and other geographical services
- Information Technology (IT) is one of the County's two "internal control funds"
 - The other is ER&R
- An internal control fund is a fund that provides services, primarily to other internal funds
 - As opposed to an "enterprise fund," which provides services primarily to external customers (e.g. Solid Waste)

25

Calculating Charges to Other Depts

- The other funds **pay** IT for its services, as they would to an outside vendor
 - Transfers of money between other funds and IT are revenues and expenditures, not transfers
- There are two ways the charges can be calculated:
 - By tracking all costs (wages, supplies, software licenses, etc) directly to other departments and projects and periodically billing for them
 - Similar to how we track grant costs
 - Time-intensive
 - By estimating the time and other costs required to support "customer" departments, and allocating costs based on those estimates
 - This method is only valid if the allocation is valid
- IT allocates all its costs based on estimates; GIS estimates some and direct-bills some

26

IT Allocation Method

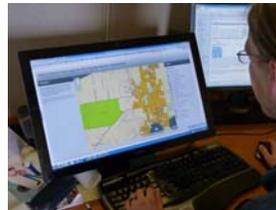
- IS's allocation spreadsheet is highly detailed and includes estimates of:
 - Network & system administration
 - Internet bandwidth
 - AS-400 costs (old system, still in use by some depts)
 - Help desk and PC support
 - Cell phones & telephones
 - General overhead costs
 - Software licensing fees and Eden support
 - Website hosting
- Costs are allocated, variously, based on:
 - Number of users
 - Number of devices (computers, laptops, phones, etc)
 - Number of webpages
 - Level of software use
- Allocation method has been reviewed by State Audit



27

GIS Allocation Method

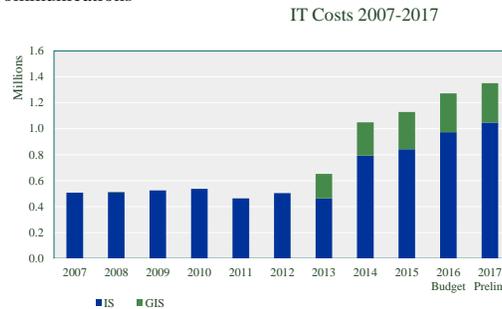
- In 2013, GIS moved from Roads to IT
 - Made services more readily available to all departments
 - Changed it to an internal service fund model
 - Increased its customer base
- GIS's allocation is based on GIS technician time, software costs, and departments' use of services
 - Dispatch services are billed directly (as required by the state contract)
 - Occasional larger projects are also billed directly
 - Smaller users pay a "retainer" fee (\$500) to cover small requests



28

Expenditure Growth over Time

- County's IT department took a hit during the recession, but has grown rapidly since
- County has made a deliberate investment in technology to:
 - Improve services to the public
 - Improve the efficiency of the workforce
 - Enhance communications



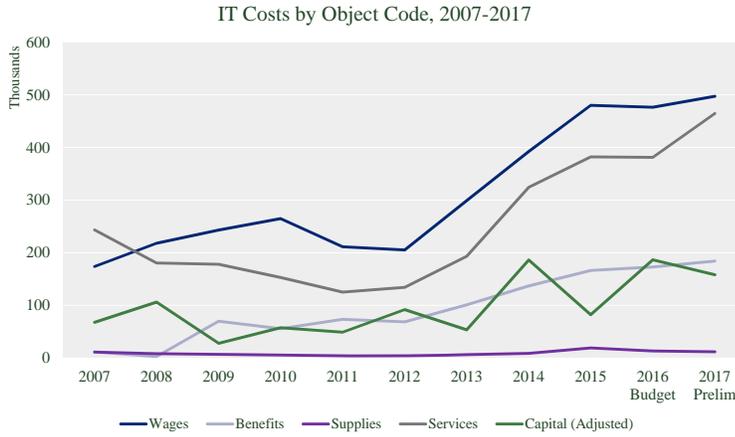
29

Expenditure Growth over Time

- Largest component of cost is payroll (wages + benefits)
- Next largest, and fastest growing, is services
 - Includes software license and support fees
 - Internet access
 - Phone access and usage
- Technically, IT infrastructure requires very little capital
 - Few individual items cost > \$5,000
 - The capital line on the next slide has been adjusted to include:
 - PC Replacements
 - Printers
 - Phone handsets
 - Miscellaneous hardware upgrades

30

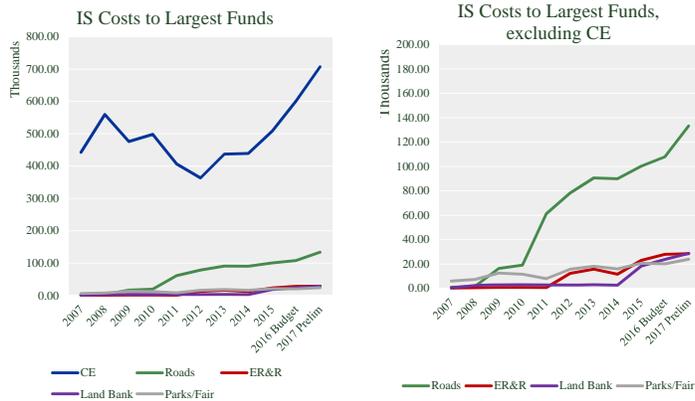
Cost of Services over Time



31

Cost of Services over Time

- Costs to departments have also increased



32

Can we reduce IT costs?

- The IT Manager has done a lot to control and reduce costs, but...



- Information Technology is as much an evolution as a choice.

33



34