

## Linda Ann Kuller

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**From:** The Ultimate Melt <theultimatemelt@live.com>  
**Sent:** Thursday, August 9, 2018 7:50 PM  
**To:** Linda Ann Kuller  
**Subject:** Food Trucks on Lopez Island

Hello, Linda. My name is Greg Wagner, and I own The Ultimate Melt food truck which is based in King County. I understand that your city planning committee has a meeting on Friday, 8/10, during which the topic of food trucks will be discussed, and that there is some concern regarding competition with existing restaurants. After being in business for 4.5 years, I have some brief insight I'd like to share about this topic.

While trucks don't pay rent like a brick & mortar business does, we do pay location fees for most of the places we go to park. Generally speaking, no one will let you park on their property without collecting some sort of fee. Also, just like all other businesses, food trucks pay sales & use taxes to the city and state, we pay employee taxes to the state and federal govt, plus we pay for business permits, health permits, etc. Although many times other restaurants portray our part of the industry as being incognito or flying "under the radar", that is simply not accurate because it's very hard to attract customers if you're staying in the shadows. We should be considered the same as any other new small business (restaurant or otherwise) that is trying to do its part to contribute to the growth of the community by providing a service that the general public wants. Simply put, our goal is to provide great food & service to many wonderful customers.

Please let me know if you have any questions for me about this. Thank you for your time.

-- Greg

Greg Wagner  
Owner/Operator  
The Ultimate Melt LLC  
[www.theultimatemelt.com](http://www.theultimatemelt.com)  
[theultimatemelt@live.com](mailto:theultimatemelt@live.com)  
425-269-4655