



Two Questions to Consider:

- *How are we doing compared to prior years?*
 - *Answer tells us the general direction the County is going, whether increasing or declining in revenues and expenditures*
- *How are we doing compared to budget?*
 - *Answer tells us whether we are meeting this year's projections, and whether we need to make immediate adjustments to current-year plans*
- *Even if we are exceeding prior year revenue, if we are not meeting current year projections, we have a problem.*



All Current Expense Revenue

- *Receipts to date suggest a finish about 3% above budget.*

Year	Revenue thru April	% of total for year (% of budget for 2016)	Total for Year (Budget for 2016)
2012	\$4,932,100	34.22%	\$14,412,237
2013	\$5,308,222	34.85%	\$15,232,396
2014	\$6,022,884	37.79%	\$15,936,062
2015	\$5,615,982	34.40%	\$16,324,436
2016	\$6,064,822	34.91%	\$16,513,198

Projection for 2016 total, using average % received through April for 2012-2015:

2012-15 avg	\$6,064,822	35.32%	\$17,172,748
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Components of CE Revenue

BASUB	Account	Adopted Budget	1Q16 Revs	Balance	% Rcvd
300	Cash	769,235	0	769,235	0.00%
311	General Property Taxes	6,437,784	903,085	5,534,699	14.03%
313	Retail Sales and Use Taxes	5,603,057	1,209,883	4,393,174	21.59%
317	Excise Taxes	17,971	3,658	14,313	20.35%
310	Taxes	12,058,812	2,116,626	9,942,186	17.55%
320	Licenses and Permits	1,122,300	342,321	779,979	30.50%
330	Intergovernmental Revenue	826,361	217,082	609,279	26.27%
340	Charges for Goods and Services	1,679,992	391,388	1,288,604	23.30%
350	Fines and Forfeits	268,113	81,548	186,565	30.42%
360	Miscellaneous Revenues	432,620	100,362	332,258	23.20%
380	Nonrevenues	0	0	0	-
390	Other Financing Sources	125,000	0	125,000	0.00%
	Grand Total	17,282,433	3,249,327	14,033,106	18.80%
	Grand Total excluding cash	16,513,198	3,249,327	13,263,871	19.68%

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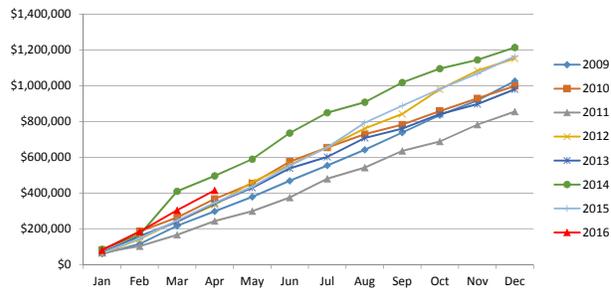
Components of CE Revenue

- *Licensing revenue at 30.5% of budget 1st quarter*
 - *This is a typical pattern of revenue receipts, driven by:*
 - *Annual health permits, renewed at the beginning of the year*
 - *Building permits tend to come in the first quarter/half of the year*
- *Intergovernmental revenue at 26.27%*
 - *Not much of a pattern in the receipt of intergov revenue*
 - *Running high (relative to 25%) in several departments*
- *Fines and Forfeits*
 - *A small (1.6%) component of CE revenue*
 - *Running high in penalties on late penalty tax payments*
 - *Treasurer changed method of billing, which likely contributed to improved collections*

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Permitting & Planning Revenue

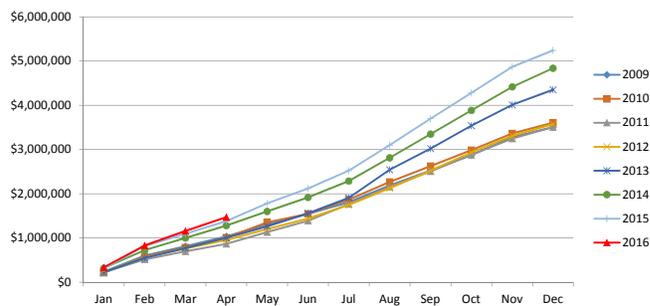
- About $\frac{3}{4}$ building permits, $\frac{1}{4}$ planning fees
- On track to be the best year since 2012 (the CAO year)
- Currently projecting to finish 13% above budget
- A significant indicator of economic recovery



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Sales Tax

- Budgeted at 3% more in 2016 than received in 2015
- Running about 3% above budget
- Through April 2016, about 6.5% higher than April 2015
- Another indicator of economic recovery



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All Current Expense Expenditures

Year	Expenditures thru April	% of total for year (% of budget for 2016)	Total for Year (Budget for 2016)
2012	\$4,334,345	31.15%	\$13,913,901
2013	\$4,350,241	29.40%	\$14,798,547
2014	\$4,866,941	30.97%	\$15,717,231
2015	\$5,213,493	32.37%	\$16,104,378
2016	\$5,349,253	30.79%	\$17,371,282

Projection for 2016 total, using average % received through April for 2012-2015:

2012-15 avg	\$5,349,253	30.97%	\$17,271,481
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Barely below budget

1Q16 CE Expenditures by Dept

Fund/ Dept	Account Title	Adopted Budget	Exps (incls Encumbrs)	Balance	% Used
13	County Administration	623,463	137,889	485,574	22.12%
16	Assessor	1,058,709	243,358	815,351	22.99%
19	Auditor	872,202	199,356	672,846	22.86%
22	Board of Equalization	7,406	0	7,406	0.00%
25	Facilities	702,020	174,874	527,146	24.91%
28	Civil Service	19,602	2,767	16,835	14.12%
31	Clerk	367,940	91,522	276,418	24.87%
34	County Council	538,363	138,059	400,304	25.64%
37	Dispatch / E911	1,181,435	254,406	927,029	21.53%
40	Community Dev't & Planning	1,840,125	361,173	1,478,952	19.63%
43	County Agent	210,118	42,440	167,678	20.20%
46	District Court/Probation	703,074	172,169	530,905	24.49%

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1Q16 CE Expenditures by Dept

Fund/ Dept	Account Title	Adopted Budget	Exps (incls Encumbrs)	Balance	% Used
49	Election Reserve	272,715	74,722	197,993	27.40%
52	General Administration	1,080,992	103,045	977,947	9.53%
55	Health & Comm'ty Services	1,587,539	363,531	1,224,008	22.90%
58	Jail	399,528	103,424	296,104	25.89%
61	Juvenile Court	425,570	126,440	299,130	29.71%
64	Law Library	24,302	5,992	18,310	24.66%
67	Operating Transfers	619,784	110,000	509,784	17.75%
73	Prosecuting Atty / Coroner	1,147,658	269,815	877,843	23.51%
76	Sheriff	2,848,825	707,414	2,141,411	24.83%
82	Superior Court	229,972	50,154	179,818	21.81%
85	Treasurer	446,538	114,951	331,588	25.74%
Total	County Current – General	17,207,880	3,847,501	13,360,379	22.36%

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1Q16 CE Expenditures by Dept

- *No 1st quarter expenditures are out of line*
- *Some are high, because annual expenditures are front-loaded in the year*
 - *Elections*
 - *Treasurer*
- *Juvenile has had a budget amendment to increase its expenditures on mental health services*
- *Council is running a little high, in both small tools & professional services*
 - *Some 2015 AV Capture All bills were paid in 2016*
 - *Some unbudgeted AV equipment was purchased in 2016*

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County-Wide Revenue



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County-Wide Revenue

BASUB	Account	Adopted Budget	1Q16 Revs	Balance	% Rcvd
300	Cash	15,750,026	0	15,750,026	0.00%
311	General Property Taxes	10,594,364	1,492,851	9,101,513	14.09%
313	Retail Sales and Use Taxes	7,853,057	1,586,556	6,266,501	20.20%
316	Business Taxes	0	0	0	-
317	Excise Taxes	28,131	4,480	23,651	15.93%
318	Other Taxes	3,751,000	974,538	2,776,462	25.98%
310	Taxes	22,226,552	4,058,425	18,168,127	18.26%
320	Licenses and Permits	1,202,200	390,221	811,979	32.46%
330	Intergovernmental Revenue	11,197,060	1,823,753	9,373,307	16.29%
340	Charges for Goods and Services	4,109,112	978,284	3,130,828	23.81%
350	Fines and Forfeits	271,583	82,111	189,472	30.23%
360	Miscellaneous Revenues	3,294,035	518,563	2,775,472	15.74%
370	Capital Contribs - Proprietary Funds	0	0	0	-
380	Nonrevenues	120,000	28,419	91,581	23.68%
390	Other Financing Sources	5,732,306	271,598	5,460,708	4.74%
	Grand Total	63,902,874	8,151,373	55,751,501	12.76%
	Grand Total, excluding cash	48,152,848	8,151,373	40,001,475	16.93%

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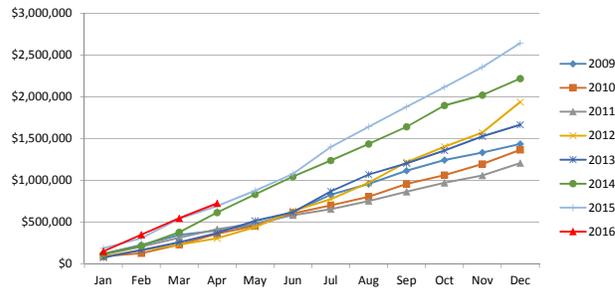
County-Wide Revenue

- *Not meaningful to compare year-to-year, because so many funds are project-driven*
- *Licensing: In addition to CE licensing, County Roads also has some licensing revenue; exceeded its annual budget in the first quarter*
- *Fines & Forfeits are high because of Current Expense (mostly property tax penalties) activity*
- *“Other Taxes” are:*
 - *Real estate excise taxes collected by Land Bank and Capital Improvement Fund*
 - *Running < 24% through the first quarter (but see next page)*
 - *Refuse taxes collected by Solid Waste*
 - *Running about 45% before the budget reduction, 55% after*
 - *This is a budgeting problem, not a revenue problem; working with the new SW Administrator to tighten up the budget process*

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Land Bank REET

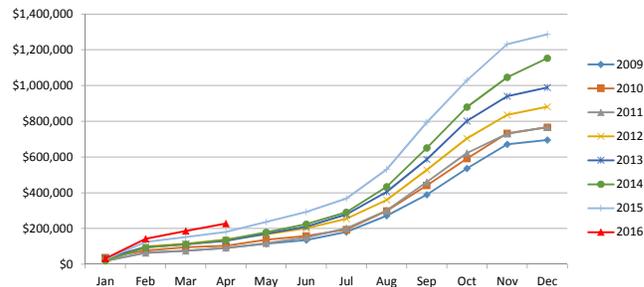
- *Closely tracking 2015 revenue*
- *Run rate suggests a finish 24% above budget*
- *Could be another record year*
- *Same pattern holds for Capital Improvement REET*



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Lodging Tax

- *After a big drop in 2009, has gone up every year since*
- *Highly weather-dependent revenue*
- *On track to exceed budget by 20%*



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County-Wide Expenditures



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1Q16 County Expenditures by Fund

Fund/Dept	Account Title	Adopted Budget	Exps (incls Encumbrs)	Balance	% Used
0001	County Current – General	17,207,880	3,847,501	13,360,379	22.36%
0002	Current Expense Grants Clearing	2,891,787	684,104	2,207,683	23.66%
0004	Veterans' Assistance Fund	85,000	7,470	77,530	8.79%
0005	Insurance Cumulative Reserve	285,486	67,076	218,410	23.50%
0007	Emergency Management	104,080	34,040	70,040	32.71%
1021	SJC Conservation Area Fund	4,035,071	584,298	3,450,773	14.48%
1031	Land Bank Stewardship & Mgt	767,694	177,310	590,384	23.10%
1041	SJC Noxious Weed Control	172,130	30,852	141,278	17.92%
1091	San Juan County Parks	2,093,150	283,654	1,809,496	13.55%
1101	Treasurer's Operation & Maint	23,128	1,610	21,518	6.96%
1111	Dog License	18,900	205	18,696	1.08%
1121	County Roads	11,960,511	1,383,435	10,577,076	11.57%
1221	Lodging Tax Fund	1,054,151	93,135	961,016	8.84%
1251	Auditor Document Preservation	51,674	31,090	20,584	60.17%
1271	Crime Victims	14,000	0	14,000	0.00%

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1Q16 County Expenditures by Fund

Fund/Dept	Account Title	Adopted Budget	Exps (incls Encumbrs)	Balance	% Used
1281	Mental Health Tax Fund	674,423	91,651	582,772	13.59%
1691	Orcas Senior Services Building	63,180	9,239	53,941	14.62%
1921	Septic Housing & Loans	184,800	240	184,560	0.13%
1951	Public Facilities Improvement	682,010	139,733	542,277	20.49%
1961	Affordable Housing Fund	160,470	14,439	146,031	9.00%
1971	Criminal Justice Receiving Fund	175,000	0	175,000	0.00%
2001	Bond Redemption Fund	1,314,641	1,264	1,313,377	0.10%
3061	Capital Improvement Fund	1,989,651	1,976	1,987,675	0.10%
4011	Solid Waste Fund	312,732	54,458	258,274	17.41%
4017	Solid Waste Projects Fund	135,815	41,226	94,589	30.35%
4151	Stormwater Utility Fund	560,102	88,314	471,788	15.77%
4157	Stormwater Utility Capital	849,607	0	849,607	0.00%
5011	Equipment Rental & Revolving	2,219,839	288,838	1,931,001	13.01%
5021	Information Technology	1,205,775	317,220	888,555	26.31%
	Grand Total	51,292,687	8,274,376	43,018,311	16.13%

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1Q16 County Expenditures by Fund

- *Emergency Management runs high in the first quarter because the Director takes time off later in the year*
- *Document Preservation is high because:*
 - *A 2015 project was completed and paid in 2016*
 - *Equipment failure required the replacement of a scanner*
 - *A bare-bones budget left no wiggle room*
- *Solid Waste Projects: bulk of Orcas Landfill Post Closure Costs are paid in the first quarter*
- *Information Technology*
 - *\$25,000 budget adjustment cleared up overage in Dept 01, IS*
 - *Paying for the annual support for ArcGIS in the first quarter explains the overage in Dept 02, GIS*

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Focus on Parks & Fair



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Parks & Fair Rents & Reservations

- *Receipts to date suggest a finish about 3% above budget.*

Year	Revenue thru April	% of total for year (% of budget for 2016)	Total for Year (Budget for 2016)
2012	\$95,039	25.24%	\$376,496
2013	\$98,770	27.86%	\$354,527
2014	\$114,501	29.49%	\$388,331
2015	\$127,765	28.72%	\$444,847
2016	\$119,664	27.52%	\$434,800

Projection for 2016 total, using average % received through April for 2012-2015:

2012-15 avg	\$119,664	27.83%	\$430,021
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Parks & Fair Revenues

- *Reservation and rental income a little off from 2015, but likely to finish very near budget*
- *Other revenue is largely capital or event-related and difficult to project*

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1Q16 Parks Expenditures by Dept

Dept	Account Title	Adopted Budget	Exps (incls Encumbrs)	Balance	% Used
10	Administration	504,570	105,679	376,343	20.94%
20	Fair	688,001	59,738	605,433	8.68%
31	San Juan Island	252,069	46,625	197,382	18.50%
32	Orcas Island	61,696	10,075	46,871	16.33%
33	Lopez Island	551,136	32,232	511,302	5.85%
34	Shaw Island	94,584	10,719	72,165	11.33%
Total	San Juan County Parks	2,152,056	265,068	1,809,496	12.32%

- *Budget is shown as adjusted on 5/10/2016*
- *Admin expenditures are adjusted to remove PTNA expenses which are being transferred to Capital Improvement*

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1Q16 Parks Expenditures by Dept

- *Admin budget*
 - *~2/3 payroll, 1/3 other*
 - *“Other” = capital projects, overhead expenses for all properties (e.g. insurance)*
 - *Payroll is right at 25% of budget*
 - *“Other” expenses are around 10%*
- *Fair budget*
 - *Very event-oriented*
 - *Most expenses are later in the year*
- *Parks budgets*
 - *First quarter expenditures are low, ramping up toward summer*
 - *Lopez is especially low because of high capital content*

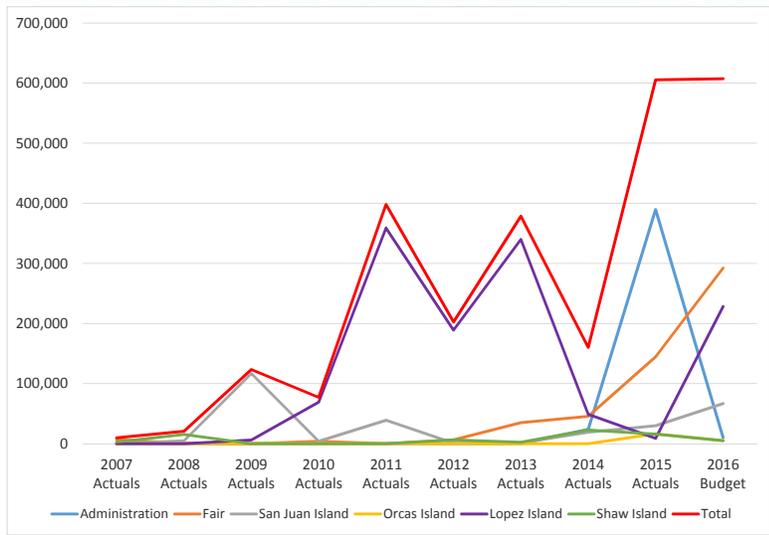
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Parks & Other Funds

- *Parks operating subsidies have benefited from:*
 - *2009 levy lid lift and 2014 renewal (Current Expense Fund)*
 - *Improved lodging tax revenues (Lodging Tax Fund)*
- *Parks capital revenues have benefited from:*
 - *Increasing Rural Sales & Use Tax (Public Facilities Improvement Fund)*
 - *Greatly increased Real Estate Excise Tax (Capital Improvement Fund)*

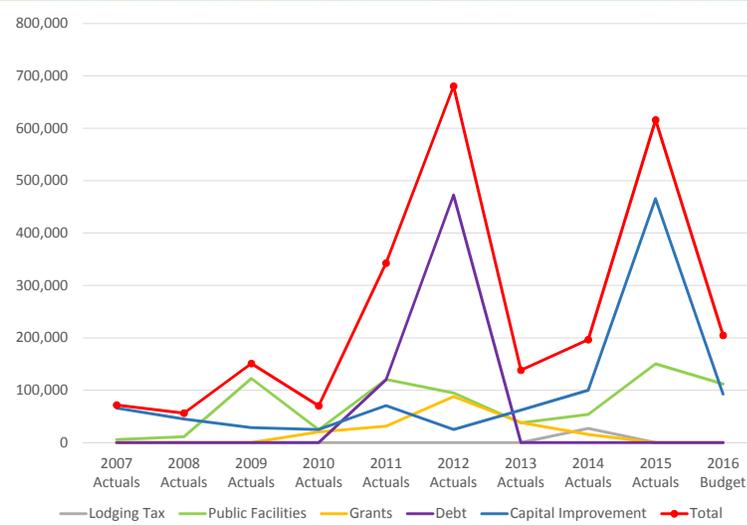
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Parks Capital Spending 2007-2016



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Parks Capital Revenue 2007-2016



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Parks Capital Projects 2007-2016 and approximate cost

Project	Year(s)	Approx Cost
Shaw Master Plan	2008	\$ 22,000
San Juan County Parks Toilet	2009	\$ 112,000
Brann Cabin Restoration	2008-2014	\$ 73,000
Odlin Renovation	2009-2015	\$ 777,000
Odlin Residence Repairs	2012	\$ 22,000
Fair Camping Bathrooms Roof	2012-2013	\$ 14,000
Odlin Water System Repairs	2012-2014	\$ 51,000
Fair Livestock Compost Bins	2013	\$ 18,000
Fairgrounds Electrical Upgrade	2013	\$ 8,000
Lopez Village Park Restrooms	2013-2014	\$ 47,000
Shaw Park Office & Shop	2013-2015	\$ 73,000
Fairgrounds Drive-in Movie Screen	2014	\$ 27,000
Grey Top Demolition	2014	\$ 11,000
Parks & Fair Admin Building	2014-2015	\$ 407,000
Fairgrounds Storage	2014-2015	\$ 53,000
Fairgrounds Group Camp Toilet	2015	\$ 61,000
SJCP Office/Residence Repair	2015	\$ 30,000
ESVG Stage Refurbishment	2015	\$ 16,000

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The Economy



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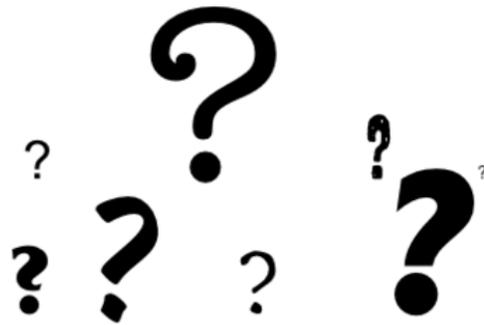
Economy continues to improve

- *Building permits are up*
- *Sales tax continues to climb*
- *Real estate is selling*
- *Tourists keep coming*
- *Life is good*



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Questions



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